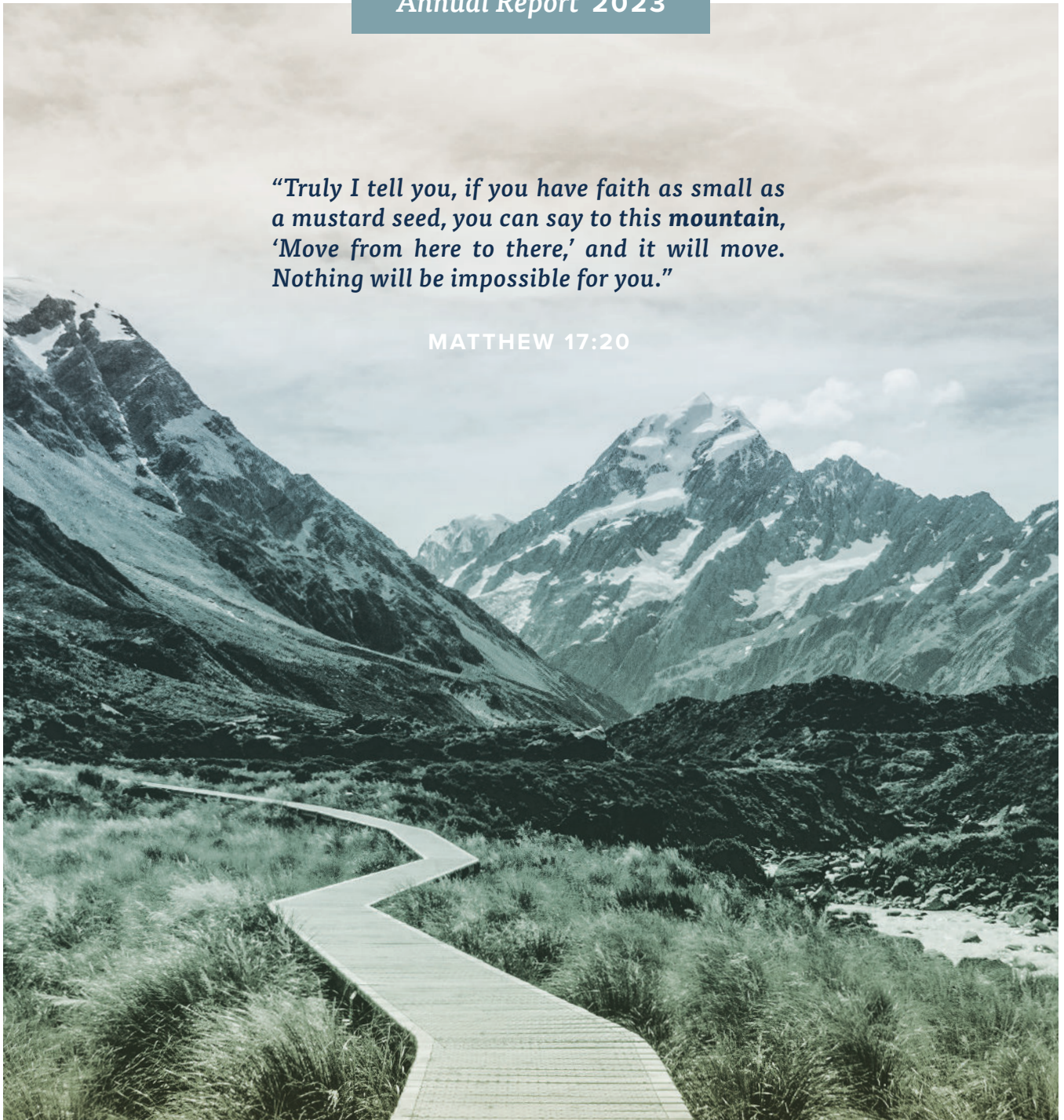


Annual Report 2023

“Truly I tell you, if you have faith as small as a mustard seed, you can say to this mountain, ‘Move from here to there,’ and it will move. Nothing will be impossible for you.”

MATTHEW 17:20



MUST
MINISTRIES

FAITH CAN MOVE MOUNTAINS



Dear MUST Partner,

Everyday, we at MUST Ministries come together with supporters like you to help our neighbors in need move mountains. Some of the mountains our clients have to move might be as small as putting food on the table during a difficult time or as enormous as finding a way out of homelessness.

Together, we recognize that we all have to have faith that there is a way to reach the peak of hope. Faith that there is a way to feed hungry children. Faith that there is a way to give people shelter during harsh, winter months and sweltering hot summer days. Faith that we can all do our part to make the world a better place for so many facing critical moments of change in their lives.

In Fiscal Year 2023, MUST reached its own peak of service to others. Never before in MUST's 52-year history have we served more people, nor seen such a great need for help. That need can only be met with your generosity.

Through our food programs, MUST was able to serve an incredible 3.04 million meals and nearly 3.8 million pounds of food to those in need. Our housing programs ensured that clients had 450,195 nights of safe shelter. The MUST Workforce Development program helped 812 people obtain jobs, resulting in an astounding \$26.6 million in economic impact. People of all ages were given 190,905 items of clothing and 102,095 hygiene kits.

And that is just a small snapshot of the mountain of need that was served to a record 70,601 neighbors in need, all because of your support.

***Your faith is moving mountains everyday.
Thank you for joining MUST on the journey.***

In His Service,

A handwritten signature in dark ink, appearing to read "Dwight Reighard".

Dr. Dwight "Ike" Reighard
President & CEO
MUST Ministries



MUST served a record 70,601 people in need last year.



FOOD

Nearly 3.8 million pounds of food was served to more than 64,000 clients.

Neighborhood Pantries served more than 8,000 students and their families from more than 100 schools.

80,042 meals served in the Loaves and Fishes Kitchen.

Senior Foods served 307 individuals each month with carefully selected groceries, which was 94,840 pounds of food.

Summer lunch provided 476,210 meals to 7,575 food insecure children.

MUST Mobile Pantry served 22,109 clients totaling 1,179,188 meals.



HOUSING

450,195 nights of safe rest were provided to 4,647 clients.

MUST helped 1,712 clients facing evictions from their homes.

At the Elizabeth Inn and the new MUST Hope House, MUST served 2,384 guests.

315 people were provided a warm and safe place to sleep during winter weather nights.

1,196 U.S. Military Veterans served.



WORKFORCE DEVELOPMENT

812 clients obtained employment.

A record 1,725 clients were helped with job coaching and assistance.

\$26,611,309.40 returned to local economy through client employment.

Clients saw a \$16.75 average hourly wage, more than twice the national minimum wage.



CLOTHING + OTHER SERVICES

7,930 clients received 190,905 items of clothing.

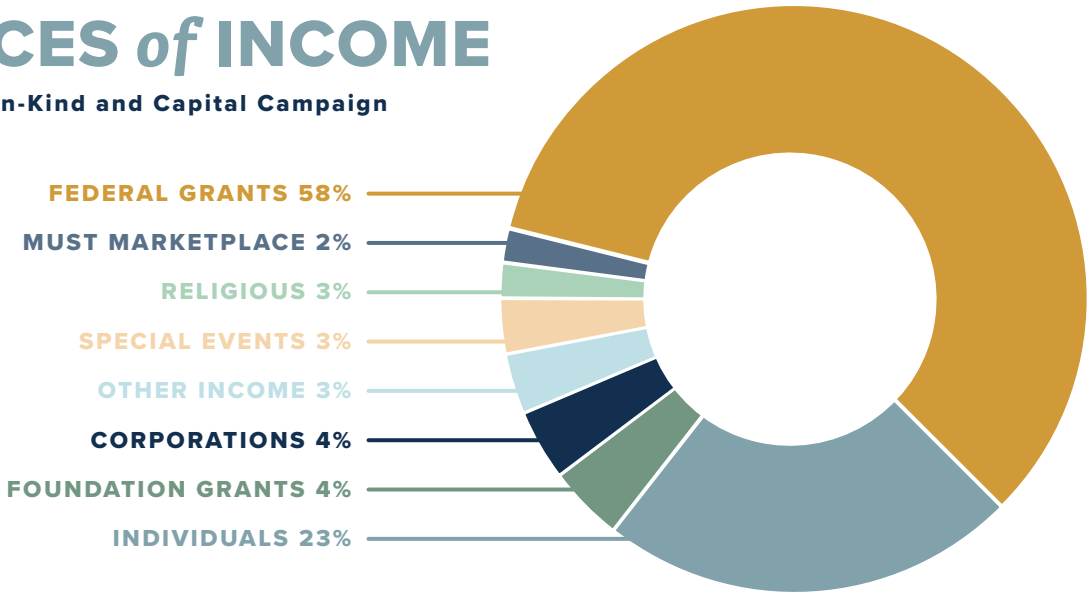
6,363 children served through Christmas Toy Shops, ages newborn to 18.

2,086 baby and adult diapers provided.

102,095 hygiene kits distributed.

SOURCES of INCOME

Excluding Gift-in-Kind and Capital Campaign



REVENUE

	FY 2023	FY 2022
FEDERAL/FOUNDATION GRANTS	\$12,995,793	\$15,160,233
CONTRIBUTIONS/SPECIAL EVENTS	\$6,670,803	\$6,936,077
BUILD HOPE A HOME (CAPITAL CAMPAIGN)	\$558,994	\$3,655,893
GIFT-IN-KIND	\$9,097,156	\$6,744,454
OTHER REVENUE	\$1,119,269	\$3,298,837
Total Revenue	\$30,442,015	\$35,795,494



Total operating EXPENSE

EXPENSES	FY 2023	FY 2022
FUNDRAISING	\$1,165,029	\$1,193,017
ADMIN/SUPPORT	\$1,602,206	\$1,342,122
PROGRAM SERVICES	\$29,419,289	\$27,393,664
Total Expenses	\$32,186,524	\$29,928,803

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Nancy Blythe
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SHEPHERDING LEADERS
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We have earned a Charity Navigator perfect 4-star & 100% rating; of the hundreds of thousands of rated charities, only 3% have earned a perfect 4-star & 100% rating





MUST
MINISTRIES



MUST Ministries is a faith-based 501(C)3 organization serving people in poverty in ten counties. MUST provides food, housing, workforce development, healthcare clinics, clothing and other significant programs to those in need.

WWW.MUSTMINISTRIES.ORG

1260 Cobb Pkwy N., Marietta, 30062